

HERE'S WHAT OUR MEMBERS HAVE TO SAY ABOUT BEIC MEMBERSHIP

"BEIC Membership has helped open new Strategic Partnership doors for Eco-Growth's new waste derived biomass energy systems. We have been introduced to leading companies and institutions who are like minded and have a genuine desire to make a difference when it comes to reducing greenhouse gas emissions.

The exposure BEIC Membership has brought has been instrumental in Eco-Growth expanding from a regional to a national "Green Technology" Company. I highly recommend BEIC Membership to any company wishing to become a voice for growth in the rapidly expanding "Green Economy"."

– **Kim Caron, CEO of Eco-Growth Environmental**

"The BEIC membership has resulted in the awareness and relationship development of a number of clean building technology companies whose products BGIS has integrated into energy retrofit solutions that have saved our customers hundreds of thousands of dollars.

The networking and collaboration with end user customers that have shared their needs has been extremely valuable. The BEIC provides a great platform for organizations to amplify their voice to encourage Governments to enhance their incentive programs and to learn more about the nature of programs that are being introduced to the market."

– **Gord Hicks, CEO of BGIS**

"BEIC has been tremendous in enabling Red Deer College (soon to be a University) to advance its green energy master plan. Through partnerships developed with BEIC members, RDC has been able to showcase the latest solar and biomass technologies to small and medium enterprises in central Alberta. With over 3600 solar panels installed, RDC has the largest solar array of any institution in Canada and has reduced its heat and power costs by 40%. This would not have been possible without the networking provided by being a member of BEIC."

– **Joel Ward, President & CEO of Red Deer College (RDC)**

"Peak Power has been a proud member of the Building Energy Innovators Council since its inception, and we have found it to be a tremendous resource for helping us pursue our business development goals. The BEIC brings together numerous companies involved in the built environment and clean technologies, creating a full ecosystem of like-minded channel partners. We have personally benefitted through BEIC's networking opportunities, getting access to potential clients that we would not have otherwise met. I highly recommend the BEIC for any company that has innovative technologies that help building owners and operators reduce energy and meet environmental goals."

– **Matthew Sachs, COO of Peak Power**

"Foundational elements for the Cisco Canada Digital Building Practice include: Buildings + Energy + Innovation. Joining the BEIC was a natural and strategic fit for us. Since we joined, membership has been an invaluable platform to connect, collaborate, and develop new relationships and solutions that nationally drive high performance building value."

– **Bill MacGowan, Director, Smart Connected Real Estate, Cisco Systems Canada**

"Morgan Solar joined the BEIC as a founding member as we recognize that sustainable cities require on-site solar energy. Our SPOT-enabled architectural translucent solar panels are bringing power to people where they live and work. The BEIC has been a fantastic forum for meeting like-minded companies and organizations who believe that we can execute on this dream today, specifically our partnership with Red Deer College to demonstrate our technology on their campus and enable a unique applied learning opportunity for their trades school."

– **Mike Andrade, CEO of Morgan Solar**

